“Write Winning Grant Proposals”

A one-day seminar with
David C. Morrison, Ph.D., presenter

Friday October 16, 2015  8:30 a.m. – 4:30 p.m.

This seminar will comprehensively address both practical and conceptual aspects that are important to writing competitive grant proposals. It is appropriate for faculty members, postdoctoral researchers and administrative staff who have had some exposure to writing grant applications, either through training / mentoring or personal experience.

Emphasis is given to doing the 'extra' things that can make the difference between success and failure, such as demanding that the idea yield a vertical advance in the applicant's field when acted upon; identification of the most appropriate granting agency for the idea, including whether the idea is relevant to an agency's priorities – or not; use of an agency's review criteria to inform writing of the application; and practical understanding of tips and strategies that are of proven value in presenting an investigator's project to reviewers.

Regardless of the agency, participants are taught to write with a linear progression of logic using the step-by-step process outlined in The Grant Application Writer's Workbook, which leads reviewers through an application without them knowing that they are being led. Coping strategies to overcome the fact that applicants are writing for two different audiences - the assigned reviewers, who read the application in its entirety, and non-assigned reviewers who may have read little, or nothing, of the proposal before the meeting of the review-panel - are emphasized.

All participants will receive an extensive handout, as well as a copy of The Grant Application Writer's Workbook in one of these versions — USDA, NSF, NIH, or Any Other Agency. The Workbook is your guide to a competitive application and offers a practical, step-by-step approach to grant proposal writing. Each version begins with refinement of the idea and then systematically progresses through tips and strategies for each section of the proposal, concluding with pre-submission review and writing of the accompanying cover letter.

Please use our online form to register for the seminar.

David Morrison holds a Doctorate in Molecular Biophysics and Biochemistry from Yale and is a co-founder of Grant Writer's Seminars & Workshops, LLC, founded in 1994. As a principal investigator, Dr. Morrison was continuously funded for more than 30 years from NIH (including a ten-year MERIT award), as well as a recipient of funding from foundations, and industry. He has served as a member of multiple national review panels and advisory groups and is the recipient of awards for teaching excellence and innovation.