

INSTRUCTIONS

Fill out the registration form below. Registration forms are due to the VPR office by Friday, August 12, 2011 at 5 pm. Send your completed and signed forms to:

University of Nevada, Reno
Vice President of Research Office
Mail Stop 0403
Reno, NV 89557

You can also email Jilla@unr.edu, phone (775) 327-2363 or fax (775) 327-2362.
You will receive an email confirmation upon receipt of your registration form.

Office of Vice President for Research



Fall 2011

University of Nevada, Reno

Grant Writing Workshops

with David Bauer

- How To Find And Win Government Grants
- How To Find And Win Corporate And Foundation Grants

University of Nevada, Reno Faculty Grant Writing Workshops with David Bauer REGISTRATION

Date: Tuesday, August 16 and Wednesday, August 17, 2011

Time: 8:30 am - 4:00 pm

Location: Knowledge Center Room 107

Workshop(s): You may attend one or all. In order to gain the most benefit, plan to stay the entire time. Lunch is on your own.

- 1. How To Find And Win Government Grants (Tuesday, August 16, 2011)
- 2. How To Find And Win Corporate And Foundation Grants (Wed. August 17, 2011)

Name: _____

Address: _____

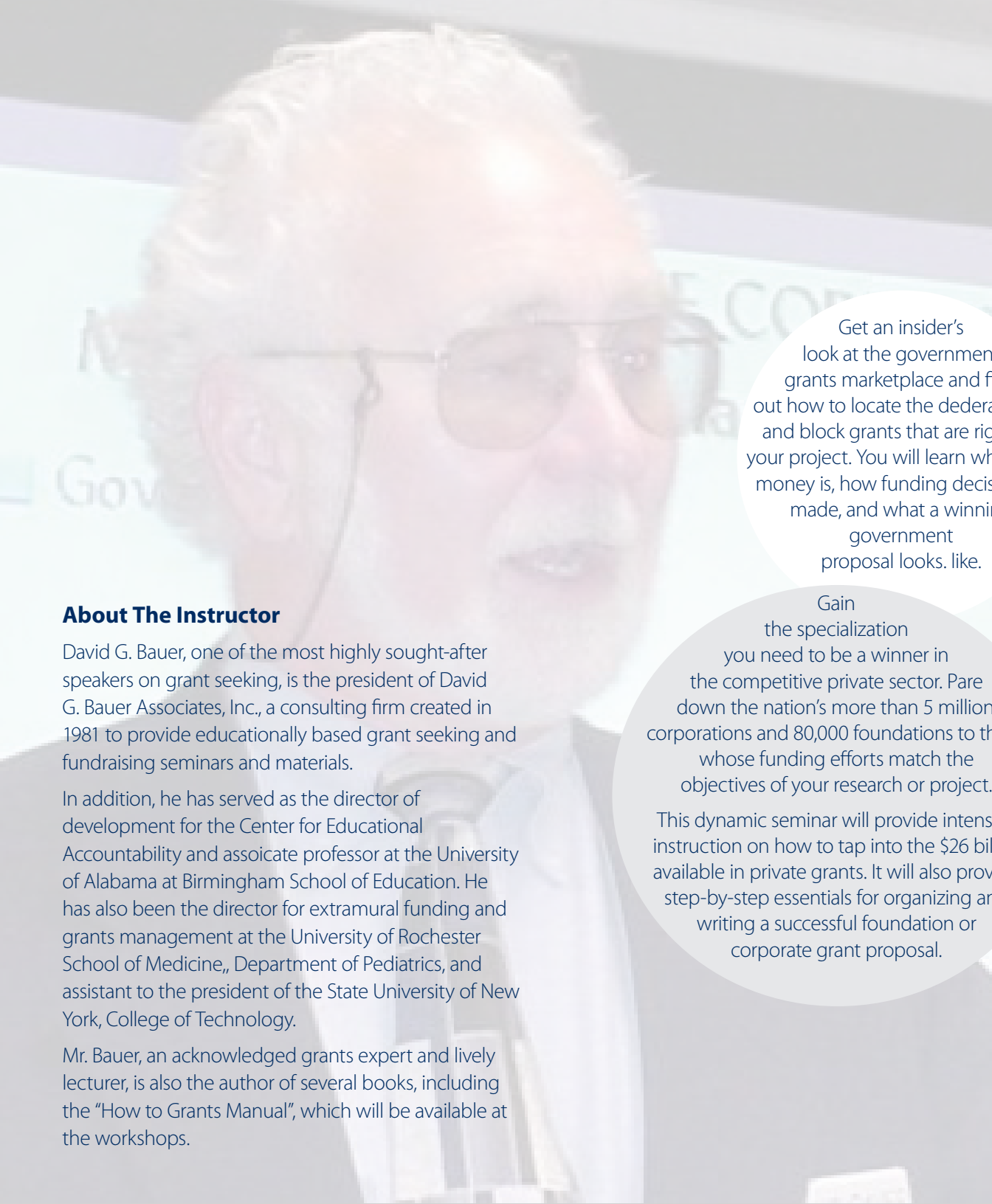
Email: _____ Phone: _____

Dept. _____ College: _____

Brief description of the research or program for which you would like to receive grant support:

Participant's Signature _____ Date _____

***Submit your completed registration form to the Office of Vice President for Research, MS 0403 by August 12, 2011.
A confirmation email with additional details will be sent to you upon receipt of this registration. No late registrations will be processed. First come, first served.



About The Instructor

David G. Bauer, one of the most highly sought-after speakers on grant seeking, is the president of David G. Bauer Associates, Inc., a consulting firm created in 1981 to provide educationally based grant seeking and fundraising seminars and materials.

In addition, he has served as the director of development for the Center for Educational Accountability and associate professor at the University of Alabama at Birmingham School of Education. He has also been the director for extramural funding and grants management at the University of Rochester School of Medicine, Department of Pediatrics, and assistant to the president of the State University of New York, College of Technology.

Mr. Bauer, an acknowledged grants expert and lively lecturer, is also the author of several books, including the "How to Grants Manual", which will be available at the workshops.

Get an insider's look at the government grants marketplace and find out how to locate the federal, state and block grants that are right for your project. You will learn where the money is, how funding decision are made, and what a winning government proposal looks like.

Gain the specialization you need to be a winner in the competitive private sector. Pare down the nation's more than 5 million corporations and 80,000 foundations to those whose funding efforts match the objectives of your research or project.

This dynamic seminar will provide intensive instruction on how to tap into the \$26 billion available in private grants. It will also provide step-by-step essentials for organizing and writing a successful foundation or corporate grant proposal.

How To Find and Win Government Grants

Tuesday, August 16, 2011 • 8:30 am - 4:00 pm
Knowledge Center - Room 107

Topics:

- Strategies for dealing with block grants and new federal programs.
- Methods for researching government grant opportunities using the internet.
- Ways to develop more fundable ideas.
- Information on making pre-proposal contact within the government.
- Ideas on how to use advocates to make grant seeking more efficient.
- Knowledge of what it takes to prepare a grant winning government application.

Leave with:

- A sample federal composite application.
- A grants office time line.
- A sample federal grant reviewing exercise.
- A project planner to help develop budgets and cash forecasts.
- A way to improve proposals before submission.
- Many other handouts and worksheets aimed at winning government grants.

How To Find And Win Corporate And Foundation Grants

Wednesday, August 17, 2011 • 8:30 am - 4:00 pm • Knowledge Center - Room 107

Topics:

- Research foundation and corporate funding sources.
- Develop creative ideas that will attract more funding.
- Use valuable time-saving techniques to make grant seeking controllable and fun.
- Locate grant opportunities through the internet.
- Use federal funding to win private funding.
- How to contact private funders.
- Develop a checklist to get the complete funding picture in one phone call.
- Harness community involvement and support.
- Draft a compelling letter proposal containing the nine key points for grant success.
- Use webbing and linages to develop inside leads to improve chances for funding.
- Develop a quality circle for proposal review.
- Use a project planner to help develop budgets and cash forecasts.
- Many more valuable tips and strategies for unraveling the private mystery.

COST

These workshops are offered free of charge by the Office Vice President for Research, including all materials and handouts, continental breakfast and refreshments.